

## CORPORATE CAPABILITIES

A B Technologies, Inc. is a dynamic professional services corporation with worldwide government and commercial capabilities. Our corporate headquarters comprising over 35,000 square feet is located in Alexandria, Virginia.

The people of A B Technologies are highly qualified with the skills, talents, experience and dedication to turn vision into reality. Participatory, hands-on, hard work describes our approach to problem solving. Over eighty percent of our professional staff possess one or more advanced degree in a wide range of academic disciplines. All of our senior personnel have held significant leadership positions for a variety of commercial, military and government organizations. As an example of the esteem with which our people are regarded, we were selected as the Lockheed Martin, Information Systems "Small Disadvantaged Business of the Year" for 1996.

A B Technologies, Inc. is organized with a major emphasis on the application of modeling and simulations related to training and exercises, education and training support, with an emphasis on distributed learning, analysis of complex problems and systems, and direct support through on-site systems engineering and technical assistance.

Our Modeling and Simulation Group provides expert technical and operational support for exercise design, planning and execution. We also provide on-site support and subject matter expertise to all four of the military Services, the Joint Staff, several major commands and the Office of the Secretary of Defense.

The Education and Training Division provides support in all aspects of education and training to include curriculum design, development, evaluation and assessment; delivery and performance evaluation; exercise design and management; and assessment of modeling and simulation related projects. The IRS requirements for additional education and training could be met with non-traditional educational delivery systems such as those provided by our Advanced Distributed Learning applications.

Our Information Systems Division provides next generation integration productivity enhancing solutions. Our clients have access to the best available technology and systems integration, with engineers and technicians specializing in networking and telecommunication technologies.

A B Technologies has created an environment for hands-on dedicated professionals within our corporate structure, and we look forward to the opportunity to extend this same effective methodology to the IRS. The key to our success is our ability to offer a solid infrastructure of expertise that can support a wide variety of dynamic tasks. Following are specific examples of support we can provide to our IRS customers in **Service Area 6**.

**6A. Assist in the Development and Presentation of Briefings about Educational Products and Services:** In response to specific requirements established by the IRS, we will create, maintain, and update definitive documentation and assist in creating viewgraphs, speeches, white papers and videotapes in support of the IRS programs.

6B. **Develop Information Materials (e.g., Memos, Flyers, Brochures):** *A B Technologies* routinely employs processes focused on integrating writing, design and marketing for the customer's benefit. Our Project Managers have access to a full range of graphics, technical writing and production services. Our experience will enable us to lead or augment efforts to develop informational material. As a team effort, we are able to craft quality concepts into messages that are optimized to meet the customer's goals.

6C. **Create a Process to Ensure On-Going Improvement of Curricula:** *A B Technologies* applies a comprehensive process of course evaluations and analysis to ensure on-going improvement of all curricula for our education and training projects. We are prepared to assist the IRS in obtaining objectivity in a concept of continuous improvement.

6D. **Provide Meeting-Facilitation Expertise to Planning Sessions:** Currently we plan, execute, and facilitate a wide variety of meetings for both government and commercial clients. Each event requires skills unique to the type of meeting or conference venue, an in-depth understanding of the clients' intent and purpose, as well as an understanding of the strengths and weaknesses of the venue and media selected for the event. We look forward to the opportunity to work with the IRS in this important area.

6E. **Design Marketing Strategies and Materials:** We have extensive experience in aiding our customers with marketing strategies. *A B Technologies* has assisted government and industry clients in designing their brochures and creating Internet web sites that provide an up-to-date bulletin of new and improved data and technology.

6F. **Develop and Maintain Automated Project Tracking Tools:** The key to successful project management is effective communication of critical project information, status and changes. *A B Technologies* can implement effective automated organizational project management solutions to support IRS tasks.

6G. **Technical Writing and Statement of Work Development:** *A B Technologies* can assist the Government's COTR and IRS Subject Matter Experts in Task Order preparation, evaluation of responses as deemed appropriate by the IRS Contracting Officer, and by providing administrative support to the programs the IRS selects for funding.

6H. **Duplication and Distribution of Materials:** All *A B Technologies* sites are capable of supporting rapid turn-around requests for reprographics and printing to support the IRS within the cost scope specified by Title 44 of the U.S. Code. Customer specifications for printed or duplicated materials will be provided, within the deliverable deadline, by our graphics department or a qualified reprographics technician.

*A B Technologies'* corporate philosophy is to provide the highest quality products and services based on professional competence and integrity.

Clyde O. Andrews  
President and  
Chief Executive Officer

William M. Bewley  
Executive Vice President and  
Chief Operating Officer